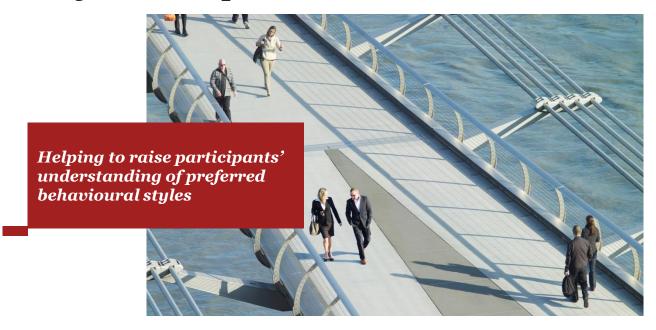
Behavioural Preferences

1-day workshop



Objective

Everybody has a natural preference to behave in a certain way. This workshop is focused on understanding different behavioural styles and leveraging this understanding to increase both personal and team effectiveness

Who should attend?

Any professional who would live to become more effective by understanding his/her own behavioural style

Key benefits of attending

- Gain a better understanding of the characteristics of different behavioural styles.
- Participants will receive a comprehensive overview and report on how they react to their working environment and their colleagues at work.
- Gain understanding on the impact of one's behaviour on others, what are the motivating and stress factors. Thus facilitating better teamwork and minimizing team conflict.
- Understanding how to create interpersonal strategies and effective communication tactics. This will foster constructive and creative group interactions.
- Receive practical tools and tips participants will learn how best to communicate with people with certain behavioural preferences.
- Practice with dealing with different behavioural styles.











Workshop agenda

- · Introduce behavioural styles concept
- Diagnostic of own preferred behavioural style
- Recognising behavioural styles in the work environment and understanding it from a team dimension
- · Understand characteristics of different behavioural styles
- · Understanding ways to manage effective communication
- · Role playing
- Insights on how this has impacted other companies

Our facilitator

Martijn Schouten
Director
martijn.schouten@sg.pwc.com



Martijn is a Director of PwC Singapore. He has a combined 12 years consulting experience working in the Europe, Middle East and Asia. He specialises on organisational, behavioural change and has more than 10 years of experience in human resource and change management consulting. He is also the change manager on the global business services program of a leading brewery. Martijn previously worked on several Government projects encompassing amongst others large scale research programs on workforce development, performance management and compensation & benefits. In addition, he currently also provides HR Support for a Singapore based oil trading company and is anticipating to establish a new organisation in the UAE.

What our participants say

"It surprisingly helped us creatively resolve some of our conflicts. We definitely hit the root cause of the problem."

"The effectiveness of the approach comes from its simplicity. It simply works!"

"The program helped create a more sharing atmosphere where I and my staff felt more comfortable having open and meaningful discussions."

"After this program, no matter where we were in the world, we speak one language."

Registration fees (includes 7% GST)

PwC Clients & Alumni: S\$650.00 Public: S\$750.00

How to register

Register your interest by contacting us via email at <u>academy.sg@sg.pwc.com</u>, visit our website at <u>www.pwc.com.sg/academy</u> or call Siti or Maimunah at (65) 6236 3957/3.

A complete calendar of training courses can also be found on our website www.pwc.com/sg/academy

Registration Form

Behavioural Preferences

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Consulting (Singapore) Pte Ltd".

Registration and Payment
Registrations can be done by telefax at (65) 6236 3300 but will only be confirmed upon receipt of payment and registration form.
Please mail the registration form and payment to PricewaterhouseCoopers Consulting (Singapore) Pte Ltd at 8 Cross Street #17oo PWC Building Singapore o48424 (Attn: Siti/Maimunah, M&C Dept).

For registration and reservation enquiries, please call Ms Siti or Maimunah at (65) 6236 3957/3 or email us at academy.sg@sg.pwc.com

In-Company Training

This workshop can be presented on-site at your organisation as an in-house programme. Please call Tony Moore at (65) 6236 3155 for more information or email at anthony.moore@sg.pwc.com.

Note:

- · Fees includes 7% GST, refreshment, lunch at a hotel/nearby restaurant and seminar kit.
- The venue will be at a dedicated PwC Training Room in the PwC Building (located above Telok Ayer MRT Station) or at a venue conveniently located above/close to an MRT.
- Cancellation Policy: If you are unable to attend, a replacement is welcome. For cancellation received in writing at least seven (7) days before the seminar, a full refund will be made. No refund (or full rate will be charged) if a cancellation occurs less than 7 days before the seminar date. Notice of cancellation must be made in writing to us.
- Certificate of Attendance will be awarded on successful completion of the workshop.
- · The organiser reserves the right to change the venue, date and programme due to circumstances outside our control.

Tax deduction

Companies can claim 400% tax deductions or 60% cash payout of total registration fees under the Productivity and Innovation Credit (PIC) Scheme. Terms and Conditions apply.

For more information, please visit the IRAS website at www.iras.gov.sg/irashome/picredit