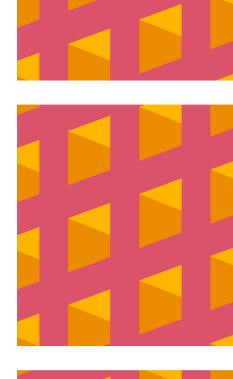
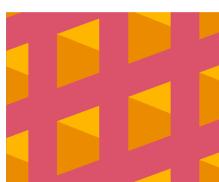
PwC CFO Insights Survey 2021

October 2021



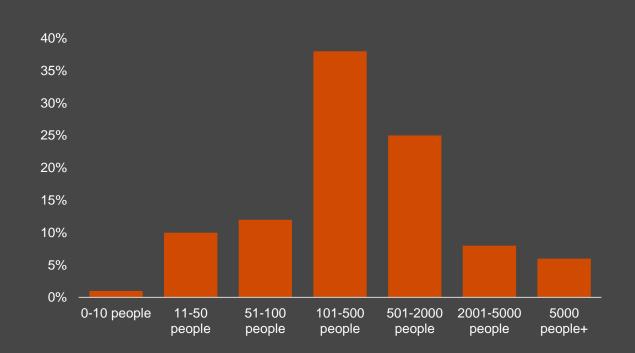




Q1 – What is your company's total employee headcount?

Which firms do we have answers from?

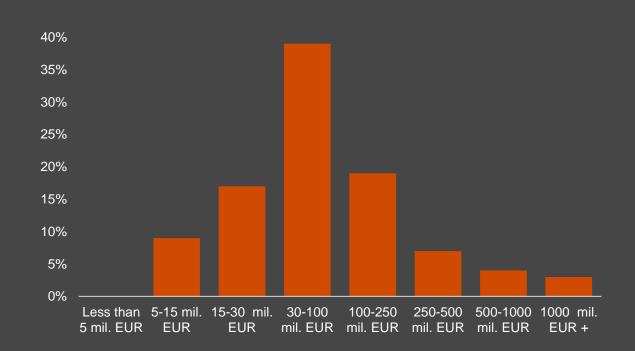
- Almost 70% of companies between 101 – 2000 employees
- Most respondents are SMEs
- No firms under 10 employees
- Slightly under 15% of companies with more than 2000 employees



Q2 – Please choose the appropriate turnover range of the entity you are responsible for

What is the most common turnover range amongst our respondents?

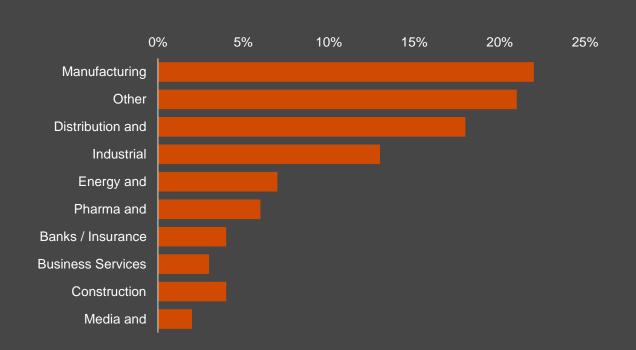
- Almost half of the responses came from companies with turnover between 30 and 100 mil. EUR
- 20% companies have turnover from 100 to 250 mil. EUR
- Other turnover ranges are not that common



Q3 – What is the sector of your activity?

Which sectors are the most responses from?

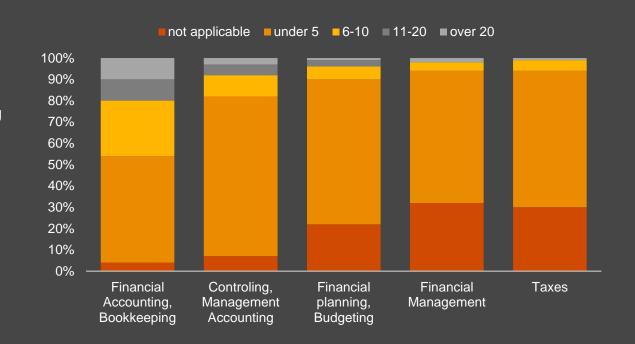
- Almost quarter of respondents are manufacturing firms
- Distribution, consumer goods, industrial products and other segments are also represented
- Energy and pharma sectors are also amongst mentionable companies



Q4 – How many people work in your team? (part 1)

Part 1

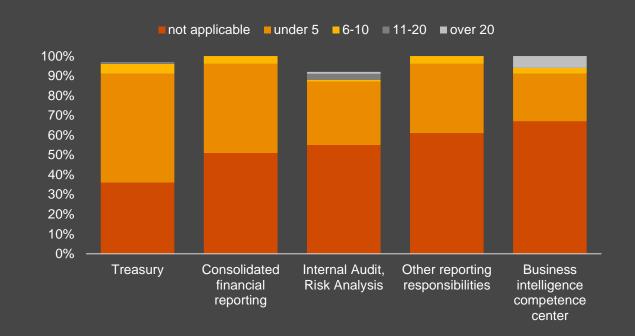
- Shows teams within companies which are most commonly set across all sectors
- Financial, accounting and controlling teams are established in almost every company



Q4 – How many people work in your team? (part 2)

Part 2

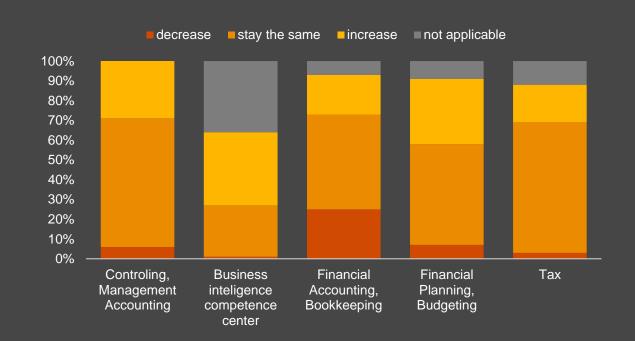
- Shows teams which are less commonly set across various firms
- BI, reporting or internal audit teams are rather unusual



Q5 – In next 3 years, how do you expect the number of operations to change in following teams? (part 1)

Part 1

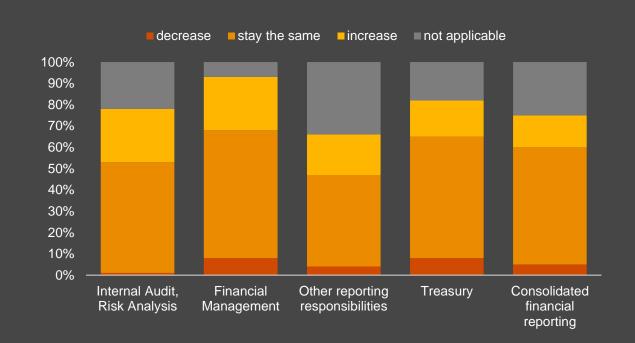
 Teams, where number of operations is expected to increase or stay the same (or N/A)



Q5 – In next 3 years, how do expect the number of operations to change in following teams? (part 2)

Part 2

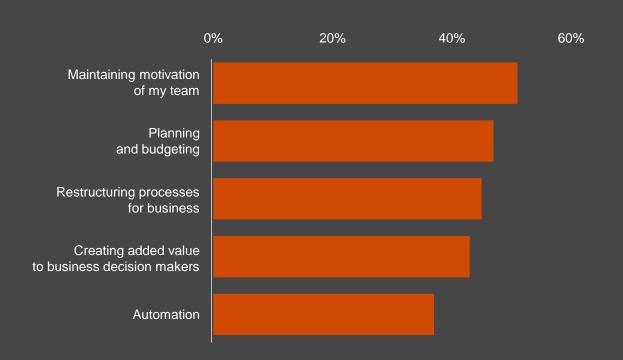
 Teams, where number of operations is expected to stay the same or decrease (or N/A)



Q6 – What were the three greatest team challenges over the past year? (part 1)

Part 1

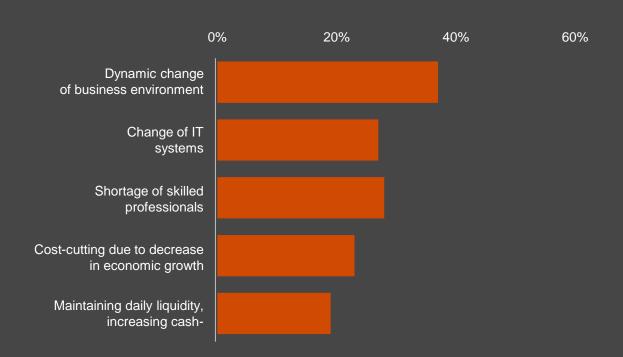
• Shows challenges which more than 35% of firms marked as important



Q6 – What were the three greatest team challenges over the past year? (part 2)

Part 2

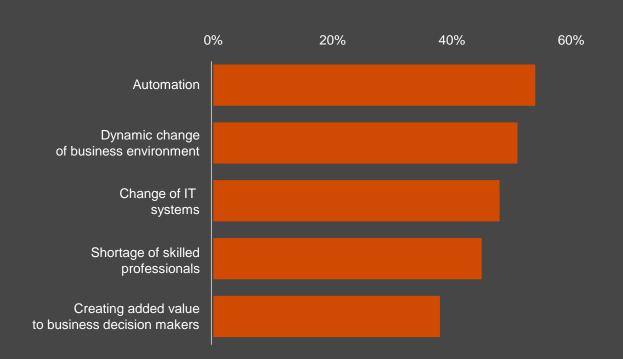
 The other challenges which were important for less than 35% of firms



Q7 – What do you expect to be the greatest challenges in upcoming year? (part 1)

Part 1

 Most expected challenges in the upcoming year

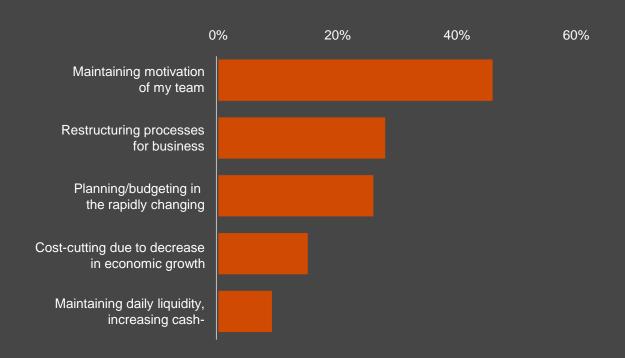


PwC 1º

Q6 – What were the three greatest team challenges over the past year? (part 2)

Part 2

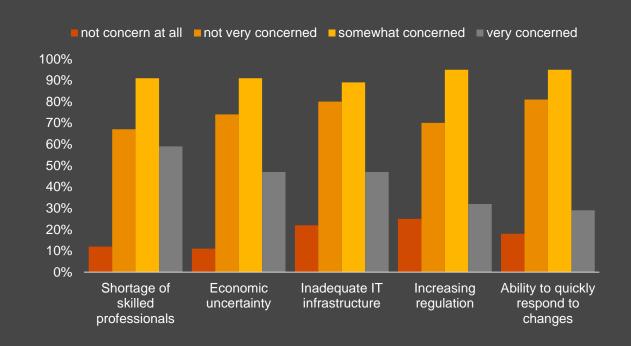
 Less important team challenges for upcoming year



Q8 – How concerned are you that the following risks and challenges will prevent you from achieving your goals? (more concerned)

Part 1

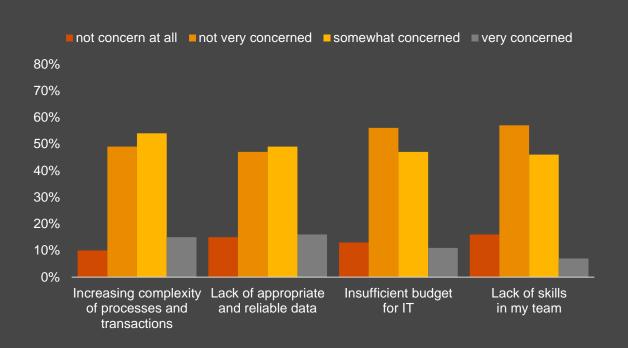
- Risk and challenges most of the firms are concerned about
- Regards shortage of professionals, economic uncertainty due to Covid-19 or inadequate IT infrastructure



Q8 – How concerned are you that the following risks and challenges will prevent you from achieving your goals? (less concerned)

Part 2

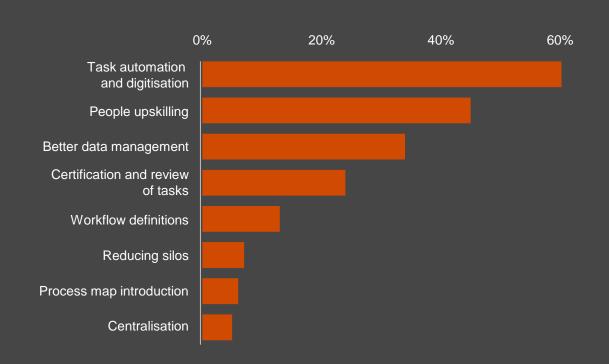
· Other risks and challenges



Q9 – In your opinion, how could finance/accounting processes be best improved in your organization?

How should finance processes be improved?

- Task automatization and digitisation is by far the most visible area for improvement according to CFOs
- People upskilling and better data management could also be improved

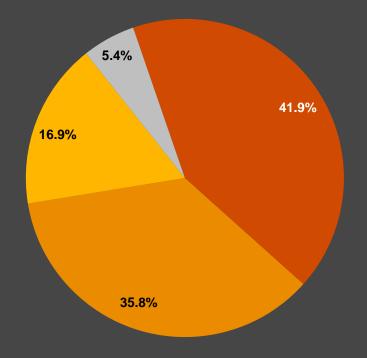


PwC 1t

Q10 – Which of the following best describes your technology infrastructure for budgeting and forecasting?

How is budgeting and forecasting performed?

- Automated processes are more of an exception
- Spreadsheets and various processes of collecting data are mostly used

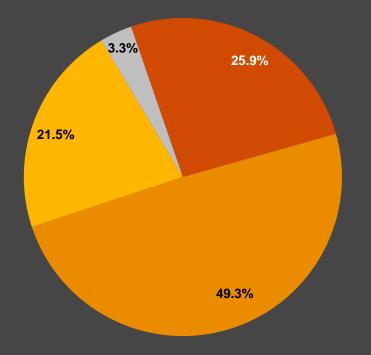


- Data is captured by various processes. Spreadsheets are used extensively
- Spreadsheets are used but in a controlled fashion. Comprehensive central guidelines are applied locally
- Spreadsheets are used for limited elements but consolidation is performed using a planning tool
- This is a fully automated process using web-based workflow and data capture and a central calculation and

Q11 – How do you assess the level of integration of the current planning processes within the organization?

How mature the planning processes are?

- The most common scenario involves planning within the finance area based on previous agreement and approval by the business
- Fully integrated planning carried out jointly by the area of finance and operations happens in quarter of cases

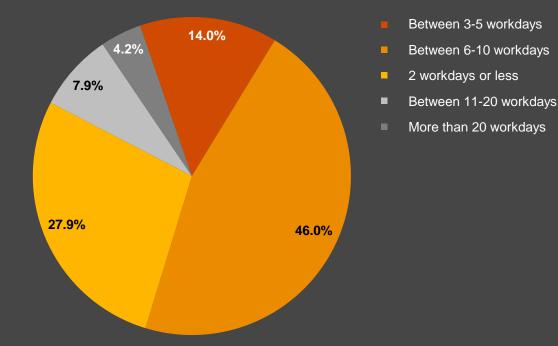


- Planning is fully integrated, carried out jointly by the area of finance and operations
- Planning process is performed within the finance area based on previously agreed and approved scenarios by the
- The area of finance prepares only part of the analysis in consultation with the business. At the same time, business
- The area of finance prepares analysis without consulting with the business. At the same time, business areas prepare

Q12 – Currently how many workdays does the monthly closing process take to provide key KPIs to management?

Length of the closing process

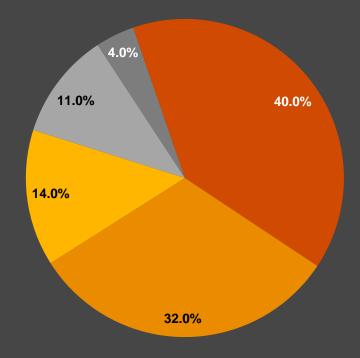
 Answers indicate that the monthly closing process of providing KPIs to management takes between 3-10 workdays



Q13 – Which of the following best describes your technology infrastructure to satisfy statutory and management reporting requirements?

Reporting infrastructure

 Even though some kind of automation exists, spreadsheets are still used very often



- Some automation of reporting is available but spreadsheets are still used heavily
- A data warehouse exists and there are significant levels of automation.
 Spreadsheets are
- A standard taxonomy for data exists, with minimal exceptions. A data warehouse
- Systems architecture does not facilitate depth or automation of reporting. Spreadsheets are
- There is a standard taxonomy for data, bringing consistent definitions with no exceptions

Q14 – Which of the following activities regarding new technologies in finance has your organisation performed? (part 1)

Widely implemented solutions

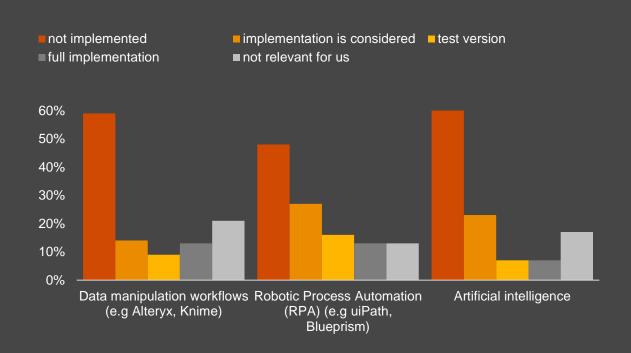
 Cloud based and visualisation solutions are the most common activities regarding new technologies in finance



Q14 – Which of the following activities regarding new technologies in finance has your organisation performed? (part 2)

Less frequently used solutions

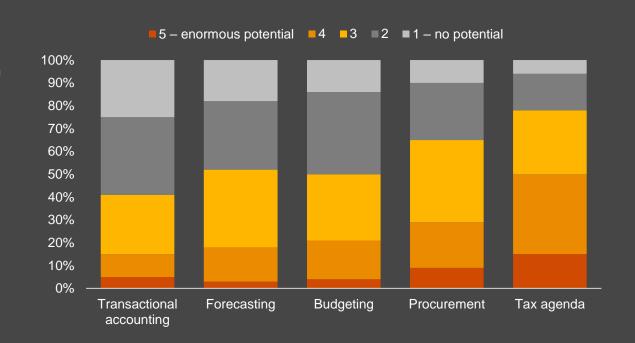
 Data manipulation, RPA or Al are still not used on regular basis in companies



Q15 – What potential for task automation do you see in the following areas in your company?

Where is the potential?

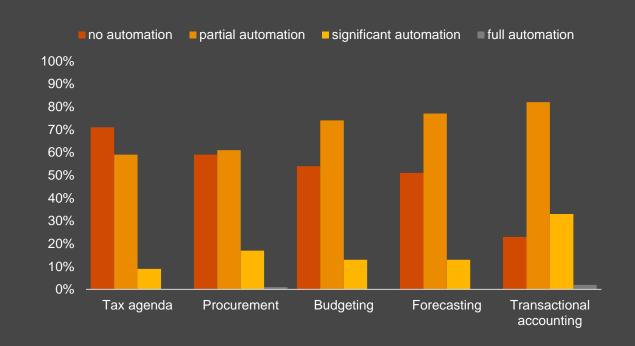
 According to our respondents, most space for automation seems to be in transactional accounting



Q16 – To what extent are tasks in the following areas automated?

Automation

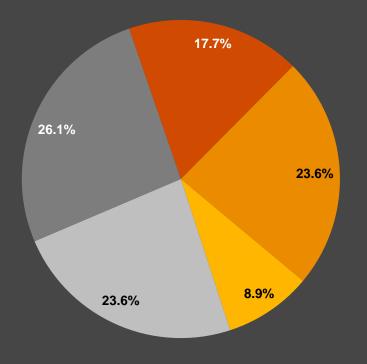
 The most successful area in terms of automation is transactional accounting



Q17 – Are you planning to implement new or new version of the current ERP system (eg SAP, S/4 HANA) in the next 3 years?

ERP systems

 More than half of the firms have had some kind of a ERP system update in the previous 1 – 3 years or are currently undergoing an implementation

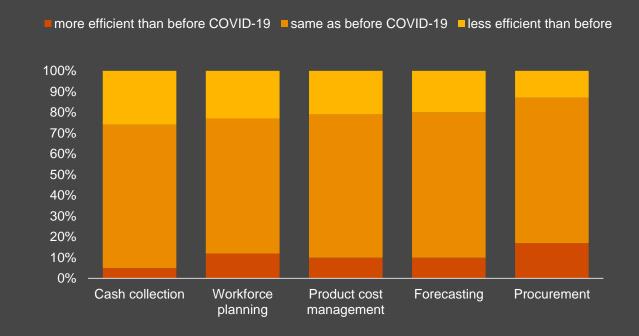


- Not relevant for us. We have already had a major update/change in the previous 1-3 years
- No, there are no current plans
- No, but we are planning to implement in the long term
- Yes, but the project has not commenced yet
- Yes, the project is already in progress

Q18 – In comparison to pre COVID-19, which processes are more efficient than before?

Efficiency

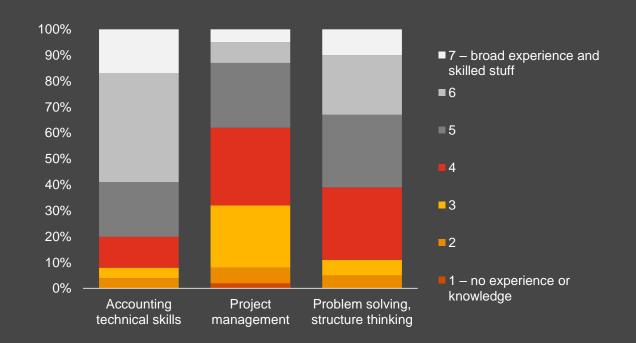
 Covid-19 has apparently forced companies to be more efficient.
According to our respondents, most of the processes are slightly more efficient than before the pandemic.



Q19 – Please try to evaluate competencies of your current team on scale from 1 to 7 (part 1)

1 of 3

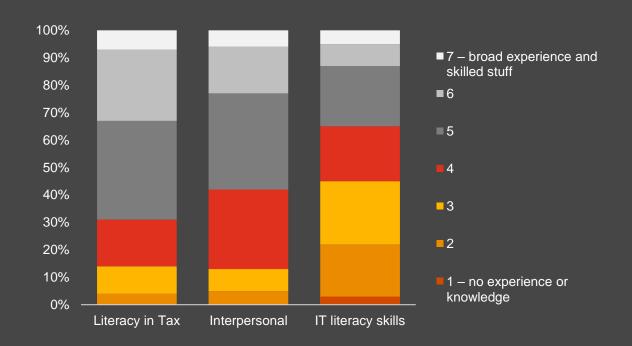
 Accounting and technical skills as well as problem solving and structure thinking are on very high level



Q19 – Please try to evaluate competencies of your current team on scale from 1 to 7 (part 2)

2 of 3

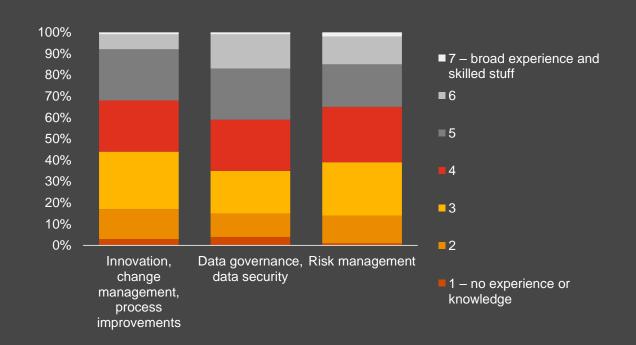
 Tax literacy and interpersonal skills of CFOs teams are also on quite high level



Q19 – Please try to evaluate competencies of your current team on scale from 1 to 7 (part 3)

3 of 3

 Competencies regarding innovation change, data governance or risk management are average



Thank you

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