



PwC Business Transformation & Operations

We improve profitability via internal transformation of a business

Our team consisting of experts on business transformation and performance improvement have carried out dozens of successful projects with high economic returns.

We identify the bottlenecks within your business, identify opportunities for improvement and propose an implementation plan, which we will also implement. After the plan's realization, you will gain real and tangible results.



Costs

Cost reduction and operational efficiency



Revenues

New business models and sales improvement



Assets

Asset utilization, maintenance and lifecycle management



Management

Organization, people and business management



Shareholder value (EBIT)

We help identify the right solution in all areas of your business operations

Industry
4.0

We help address business challenges via the right articulation of its needs to the technology world

- A maturity model for assessing Industry 4.0 readiness and maturity
- Identification of the right technology investments with quick return on investment
- Project management during new technology implementation



Productivity improvement

- Process re-engineering, optimization, cost reduction
- Effectivity and productivity improvement
- Lean Six Sigma, elimination of waste, increased lead time



Strategic sourcing

- Global search of new suppliers
- RFI, RFQ, negotiation, supplier contracting
- Procurement transformation (organization, processes, KPIs, IT)



Asset management

- Production asset lifecycle management
- Total productive maintenance (TPM)
- Investment management (ROI assessment and order management)



Supply chain

- Logistics and warehousing
- Working capital management and inventory management
- Cost-efficient logistics operations



Integrated business planning

- Typical disruptive factors in production planning
- Improvement in allocation of assets and investments
- Reduced cost of the planning process



People and organization

- Performance management / KPIs
- Organization design, change management, corporate governance
- People assessment and development



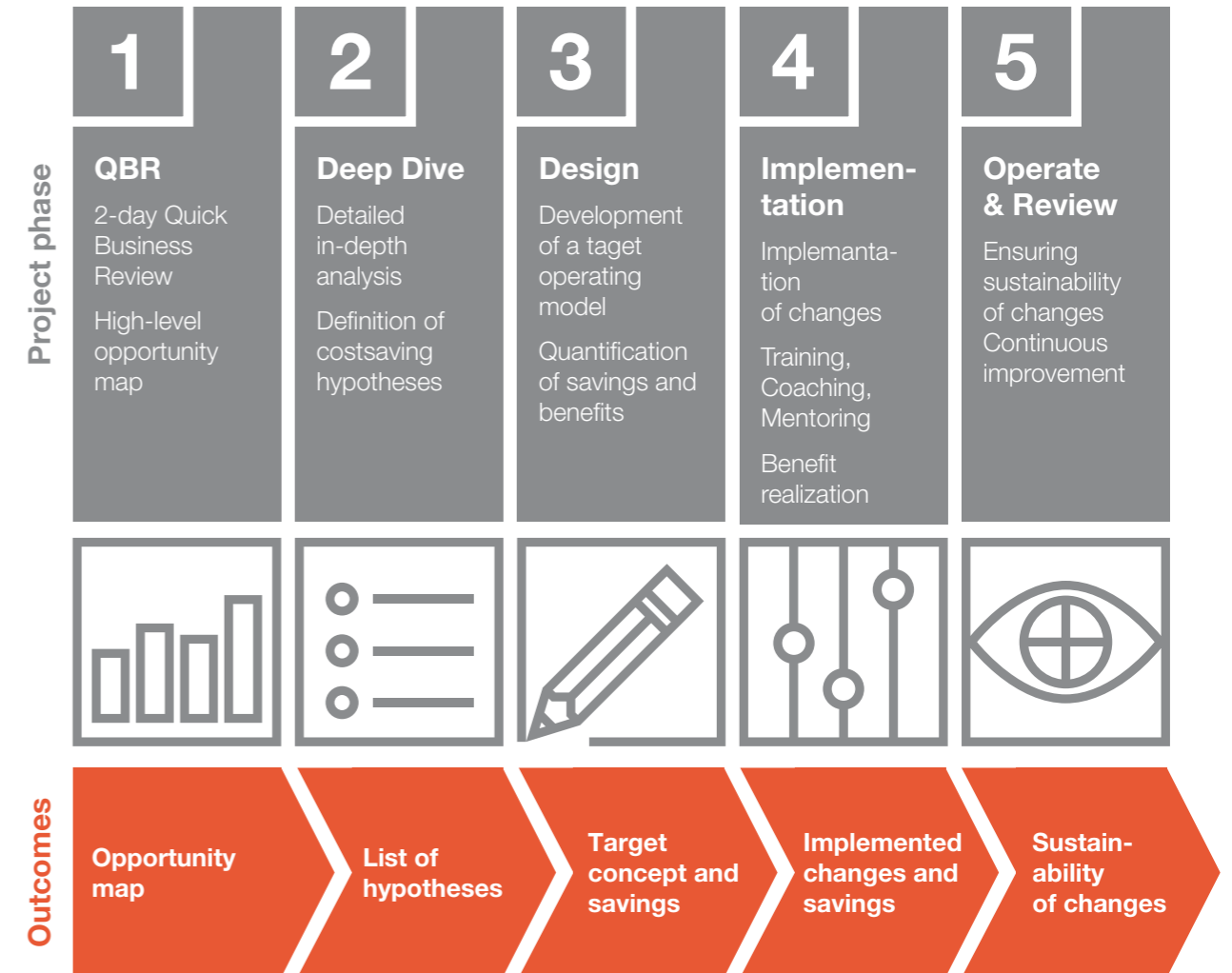
Revenue growth

- Customer and sales excellence, sales channel optimization
- Organization of sales teams and sales processes, key account management
- Profitability management / Pricing / Product portfolio management



We guide our clients until the final implementation of the introduced changes

Our approach is based on PwC Transform methodology



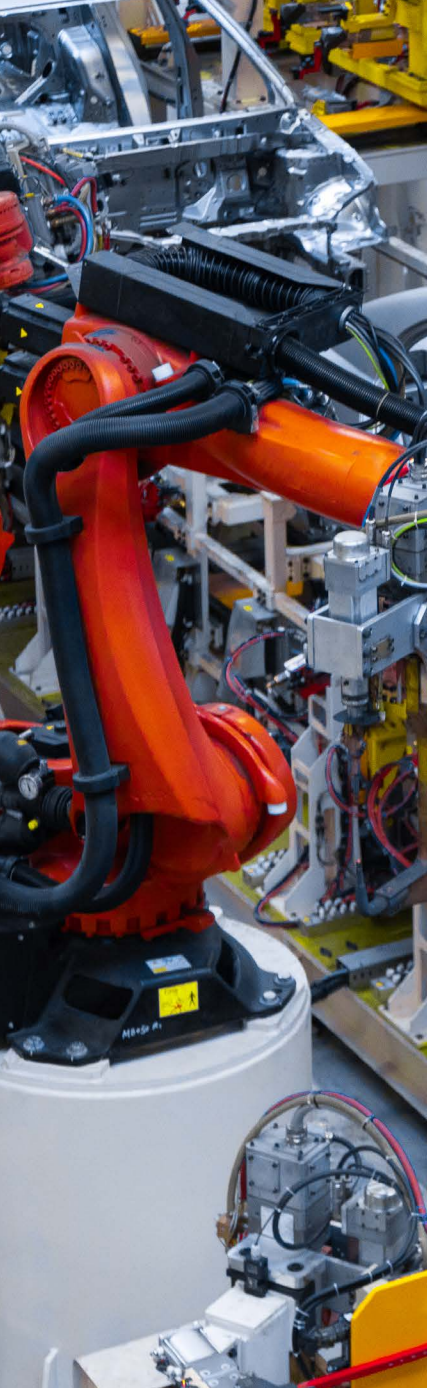
Our way of working

PwC experts specialized in process improvement cooperate with your employees and together act as a single team. Project's objectives are achieved by joint forces, while PwC's role is to provide guidance, best practices, tools and supervision, accelerate implementation, mitigate risks and foresee problems. Due to close collaboration and direct involvement of your employees during the project, you will be able to sustain the change in the long run.



The advantages of cooperation with PwC

- Considerable experience with difficult business transformations
- Real savings with direct impact on the bottom line
- Our fees are based on the real savings achieved
- Fast results (three to five times faster than internal projects)
- Competent project management and proven PwC methodologies
- Minimal of interruption of your every-day operations
- Implementation of long lasting changes



Our typical results

Inventory reduction

15 – 40%

Productivity improvement

10 – 25%

Production capacity increase

5 – 10%

Overheads reduction

10 – 40%

Production lead time reduction

10 – 50%

HR costs reduction

8 – 20%

Cash flow improvement

20 – 30%

Service and material savings

3 – 10%

Get in touch with us

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