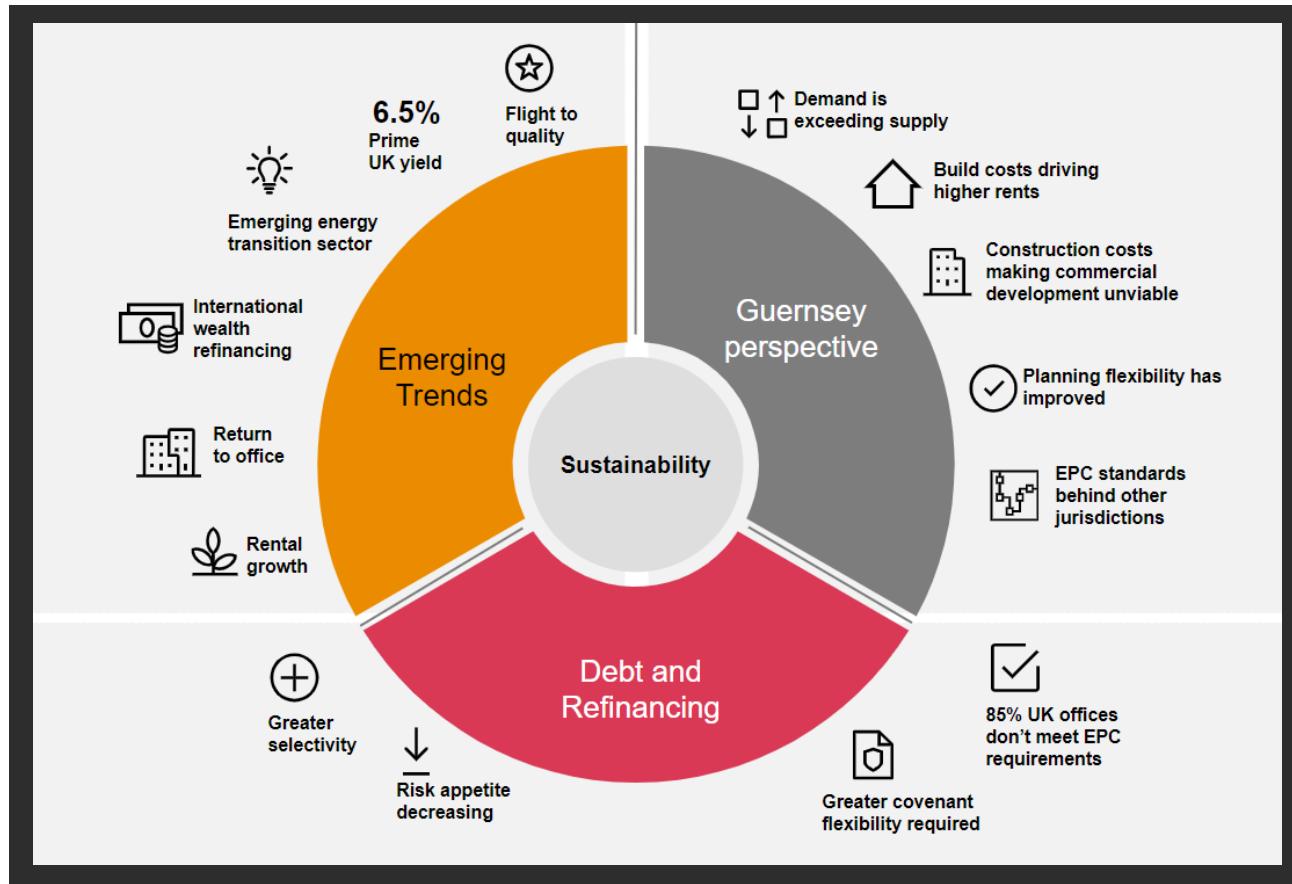


Channel Islands Real Estate roundtable 2024 - talking points

Our annual Guernsey Real Estate roundtable took place in February. This is a snapshot of the key discussion points from what was a productive and highly interactive session. The Real Estate sector continues to pass through a period of intense transition, asset repositioning and pricing challenges, which was reflected in a wide-ranging discussion centred around the core theme of sustainability.



Top 5 issues attendees are concerned about

- 1 Construction costs
- 2 Availability of land/ assets
- 3 Decarbonisation
- 4 Capex requirements
- 5 Availability of refinance

Attendees

Jason Green, Collas Crill

Phil Dawes, D2 Real Estate

J-P Bisson, Equiom (Guernsey) Limited

Noel Lander, JLL

Shelagh Mason, Non-Executive Director

Alex Knowelden, Ravenscroft Group

Simon Chandler, RBS International

Tim Slatter, RBS International

Suzie Tee, Rothschild & Co

Mark Ogier, States of Guernsey

Victoria Oliver, States Deputy

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