

In the first half of 2023, Vietnam's macro-economics was impacted by global and domestic economic uncertainties

- Vietnam's GDP grew by 3.72%¹ over the same period last year
- The service sector is leading the economic growth thanks to domestic consumption stimulus policies, the reopening of the economy since March 15, 2022, and the post-COVID rebound tourism flow
- The export value has been shrinking (-12% compared to H1 2022) owing to contracting consumption in major export markets, including the US and EU
- The stock market has been adversely impacted by the Government's policy (inflation control) and negative events in the international financial market and in the domestic real estate market

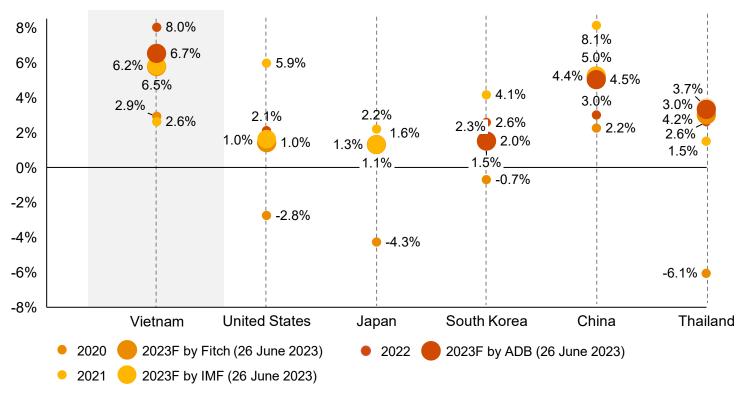


Vietnam's Current Economic Prospects

Vietnam's short term economic outlook remains positive, with the country still being expected to be one of the few countries that maintain its strong growth in 2023, while the rest of the world is projected to experience severe recession

Revision of GDP growth forecast of selected countries -2023

Unit: percentage



Source: ADB, IMF, FitchRatings, PwC Research and Analysis

- So far, Vietnam's economy outlook remains positive with an expected 2023 GDP growth of over 6% (by Fitch, International Monetary Fund (IMF), and Asian Development Bank (ADB)). In 2022, Vietnam's GDP rose 8%, exceeding other Asian countries
- Vietnam's GDP in the first half of 2023 increased by 3.72%¹ y-o-y. While both the agro-forestry & fishery and service sectors witnessed positive trends, the industry & construction sector was heavily influenced by worldwide political uncertainties:
 - The agro-forestry & fishery sector demonstrated a stable growth. The added value of the agricultural sector in the first half of 2023 increased by 3.14% y-o-y, contributing 0.27 percentage points to the increase in the total added value of the whole economy
 - Regarding industry & construction sector, industry is facing many difficulties in the general context of the
 world economy. Industry added value in the first half of 2023 increased by 0.44% y-o-y, which is the lowest
 increase of the same period for the years in the period 2011-2023, contributing 0.15 percentage points to
 the growth rate of the total value added of the economy as a whole.
 - The service sector has clearly shown recovery as a result of consumption stimulation policies and the
 economic reopening. The added value of the service sector in the first half of 2023 increased by 6.33% y-oy, which was higher than the increase of 1.18% and 4.53% seen in same period in 2020 and 2021

Vietnam's GDP H1 y-o-y growth comparison

GDP (current prices) Unit: USDbn, H1'21-H1'23 +5.6% +10.1% 201 190 173 H1'21 H1'22 H1'23 Retail sales Unit: USDbn, H1'21-H1'23 +7.8% +9.0% 101 93 86 H1'21 H1'22 H1'23

Source: GSO, PwC Research and Analysis

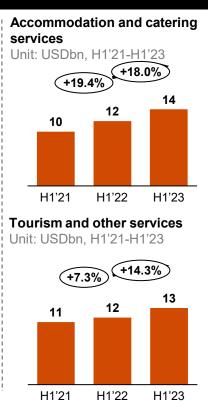
Unit: USDbn, H1'21-H1'23

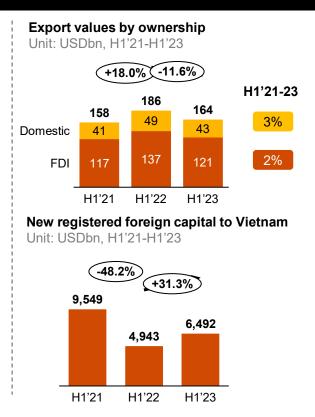
15%

H1'21

15%

H1'22





- Following Vietnam's accession to the World Trade Organisation (WTO) in January 2007, a notable trait of the Vietnamese economy over the past decade has been its substantial and increasing interconnection with other economies, via trade and investment. Two of the major drivers that have been essential for the previous growth and economic development are: (1) the level of foreign direct investment ("FDI") in the country, and (2) the country's capacity for exports.
- In the first half of 2023, despite the trade surplus of USD12.1mn, total export value contracted c.12% compared to the same period last year. Except for agricultural, chemical, paper products and transportation vehicles/accessories, most sectors experienced decline of c.10-20% y-o-y in merchandise exports. The export slowdown was influenced by diminishing consumption in major export market (decline in export value of US, South Korea, EU, and ASEAN were 22%, 10%, 10%, and 9% y-o-y respectively). The US remained the leading export market for Vietnam, accounting for c.30% total export

-7%



and components

and components

Electronics, computers

Vietnam's total export values by top sectors

46 57 Others _22%=_22%=_23%= YoY gowth Transportation vehicles 3% 2% 3% 27% -19% and accessories 9% 11% 8% Wood and products 17% -2% 8% 9% 9% Footwear -3% -31% 9% 12% Mobile phones 9% 23% -32% and components 16% 54% -39% Textiles, clothing, 17% 16% and sewing supplies 23% -26% Electronics, computers -1% and components Machinery, equipment, 18% 23% -16% 17% 17% and other industrial tools H1'22 H1'23E H1'21

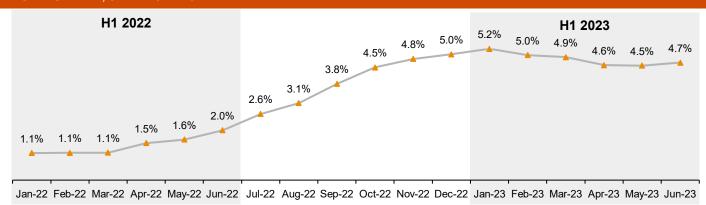
Vietnam exports to the US by top sectors

Unit: USDbn, H1'21-H1'23

15%

H1'23





*Core inflation is an indicator that represents long-term changes in price, after excluding temporary changes in CPI. Core inflation excludes changes in CPI due to food and foodstuff; energy and items managed by the state such as healthcare and education.

• Education and housing & construction materials had the highest growth of CPI at 8% and 7% respectively compared to the same period last year. While the CPI of education services was influenced by the higher tuition fee after the exemption/reduction of fees during the pandemic, increasing material and rental costs (impacted by Russia-Ukraine war) boosted housing & construction CPI



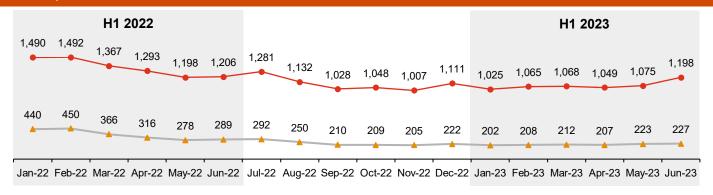
Exchange rate (USD / VND) End of period, Jan'22-Jun'23



 Inflation control and improvements in foreign currency liquidity (FDI inflows, recovery of tourism sector, and trade surplus) helped to stabilize the USD / VND rate (around 23,500) under global uncertainties

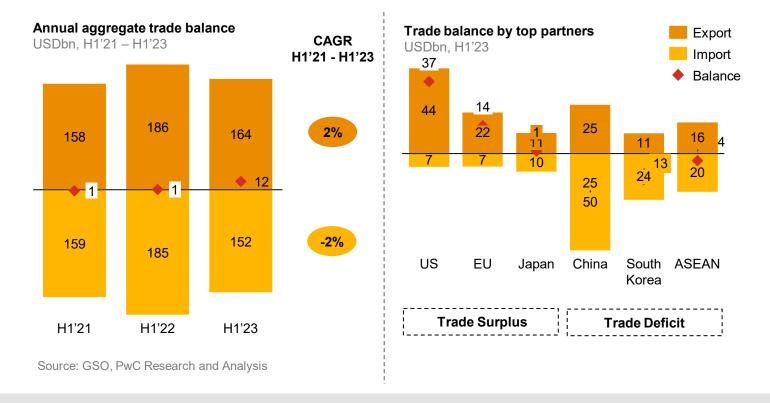


VN Index and HNX Index End of period, Jan'22-Jun'23

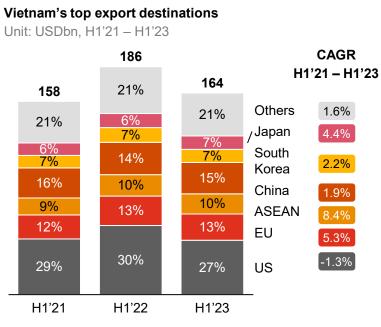


- Vietnam's stock market in the first half of 2023 was adversely impacted by the Government's policy to control
 inflation, together with many adverse events in the global market such as bank collapses and the financial
 situation of Credit Suisse etc.
- However, investor sentiment has been improving in light of the many troubleshooting policies related to
 corporate bonds, recovery in the real-estate sector, public investment enhancements, declining interest rate, etc.
 that seek to foster economy recovery in the second half of 2023

- The trade situation in the first half of 2023 showed few positive signs with **decreases in both export and import values** (**declines of 11% and 18%** respectively compared to the same period last year)
- Vietnam experienced a trade surplus with developed markets such as the US, EU, and Japan, whereas a trade
 deficit was observed in trading with emerging countries/regions including China and ASEAN. While a large
 proportion of the trade surplus with the EU was from mobile phones & components and machinery &
 equipment, that with the US was mainly contributed by agricultural products



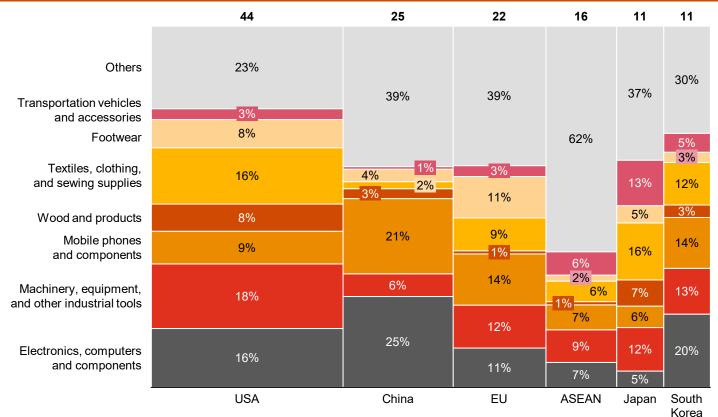
China remained the top import market of Vietnam (33%), followed by South Korea (16%). Most of Vietnam's imports from these two markets were computers, electrical products & parts and machinery & equipment, which was caused by Chinese and South Korean companies setting up production facilities and making investments in Vietnam.



CAGR 185 H1'21 - H1'23 159 21% 152 4% 4% 21% Others 0.7% 22% 5% - <mark>5%</mark> ,US -3.5% 5% <mark>5%</mark> EU 7% -7.4% 13% \Japan 13% 4.8% 13% 18% \ASEAN 2.6% 16% 16% South 2.3% Korea 33% 33% 33% China -2.3% H1'21 H1'22 H1'23

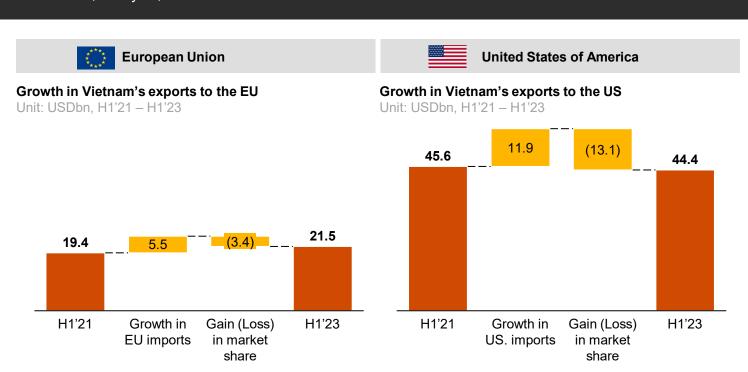
Vietnam's top import destinations

Unit: USDbn, H1'21 - H1'23



Source: Vietnam Customs, PwC Research and Analysis

- The US remained Vietnam's largest export market, accounting for c.30% total export turnover, followed by China and the EU
- Vietnam's exports to the US decreased by c.22% compared to the same period last year, witnessing a
 significant shrinking market share. The EU market experienced a similar situation to that in the US but to a
 lesser extent with a decline of c.10% of export value
- Vietnam's main competitors have been China and other export-heavy countries in Southeast Asia, such as Thailand, Malaysia, and Taiwan







Nguyen Luong Hien

Partner
Deal Advisory – Market Research and Economic Study
nguyen.luong.hien@pwc.com



Keith Mark Doten

Director
Deal Advisory – Market Research and Economic Study keith.mark.doten@pwc.com



Trinh Nguyen Phuong Tam

Senior Manager

Deal Advisory – Market Research and Economic Study

<u>trinh.nguyen.phuong.tam@pwc.com</u>

www.pwc.com/vn









This publication has been prepared for general guidance on matters of interest only and does not constitute professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (express or implied) is given as to the accuracy or completeness of the information contained in this publication, and, to the extent permitted by law, PwC does not accept or assume any liability, responsibility or duty of care for any consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.

©2023 PwC (Vietnam) Limited. All rights reserved. PwC refers to the Vietnam member firm, and may sometimes refer to the PwC network. Each member firm is a separate legal entity. Please see www.pwc.com/structure for further details.