

Taking Control

Accelerating the de-risking
of your investment

Are you confident in Taking Control of your newly acquired entity from Day 1?

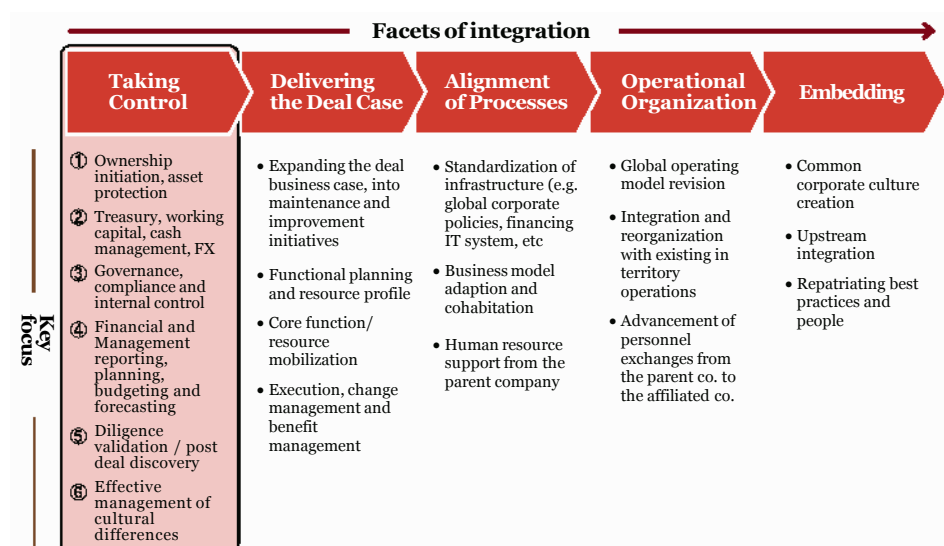


Ask yourself these questions...

- Is the management aligned to your vision? Do you understand each other and are they returning your calls?
- Do you have full access to your newly acquired assets? Are these assets secure?
- What is the new financing profile and currency exposure and their immediate impact on your broader organization?
- How do you participate in management and ensure compliance with regulatory requirements, locally and at the head office?
- How can your new investment report to you in a way required by your shareholders/regulators?
- Were your due diligence assumptions correct?

What is the Taking Control Methodology?

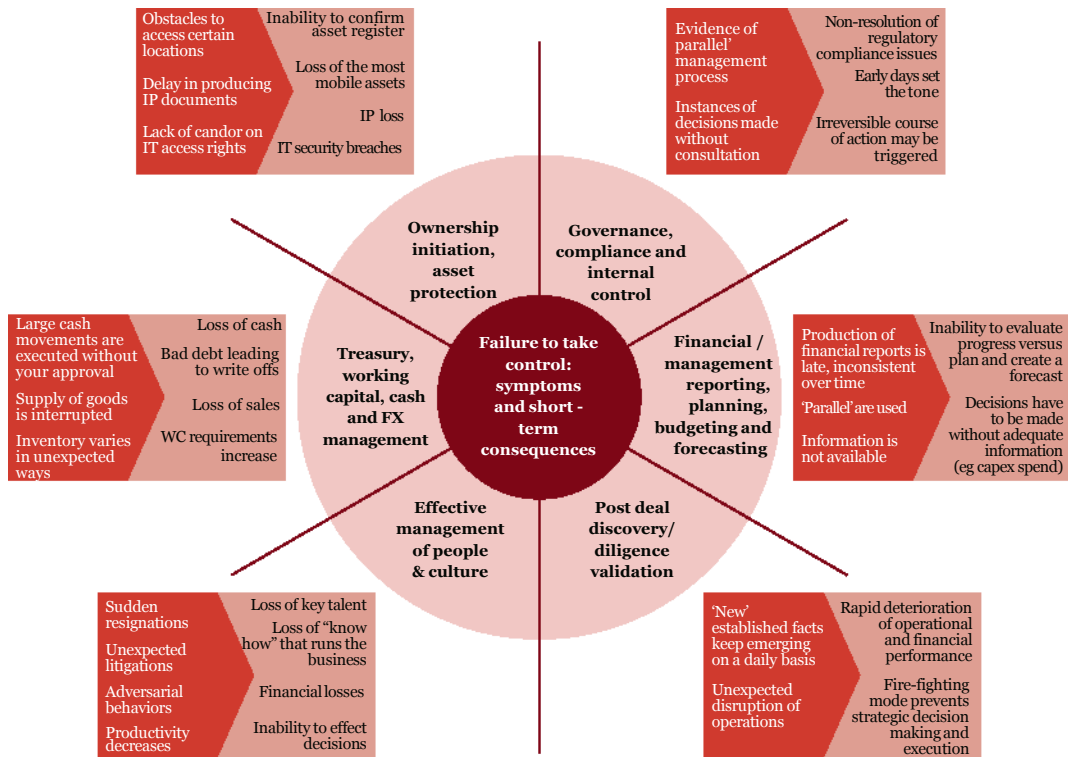
- The foundation of any integration effort
 - Underpins the success of your investment and ability to maximize value
 - Can begin prior to or after closing, depending on the nature of the transaction.
- Consists of several components depending on your needs, including;
- Ownership initiation,
 - Treasury, cash and FX management,
 - Governance and compliance,
 - Financial and management reporting,
 - Post deal discovery/diligence validation
 - People and culture issues



What are the benefits of using this methodology?

- Proven integration methodology using best practices with a history of successfully executed project across a variety of industries
- Align acquired entity's people to your vision
- Ensure cost effective compliance with relevant regulations
- Protect your assets and business operations
- The de-risking of your investment
- Methodology can be tailored to meet your specific needs
- Supporting your directives to set the course to extract immediate value from your investment

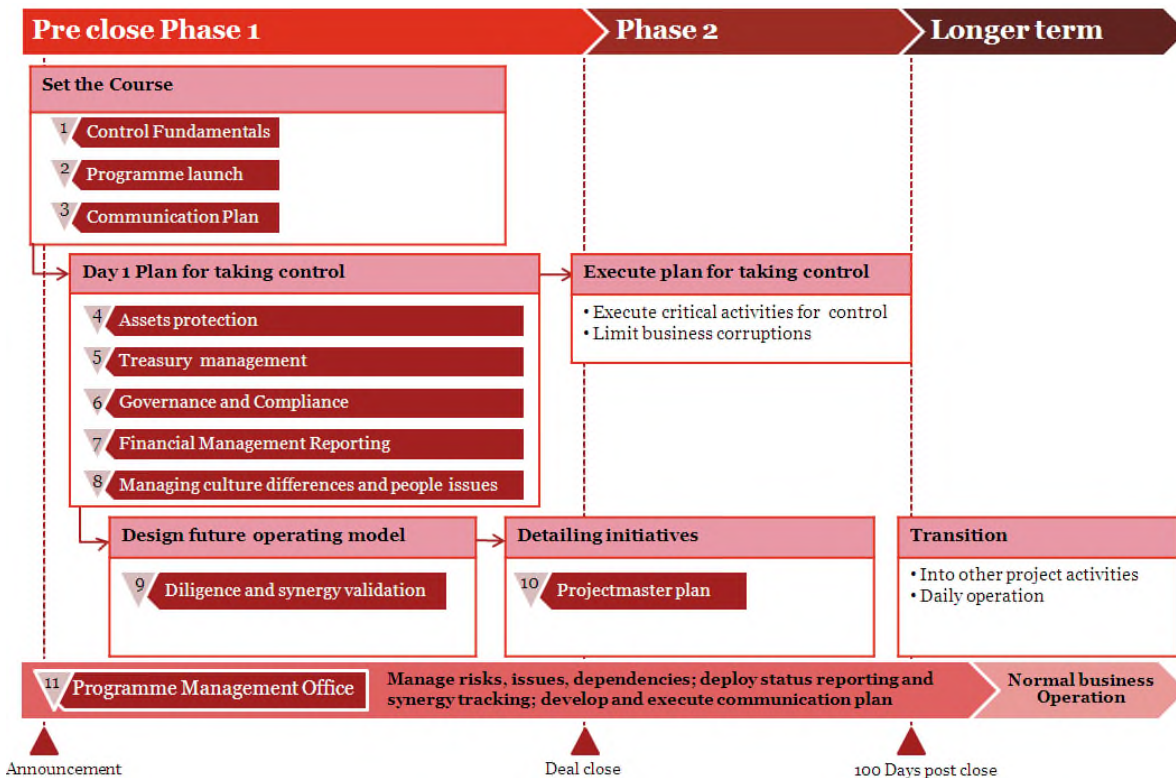
What are the consequences of failure to Take Control?



What is our approach to Taking Control?

Our methodology for Taking Control includes a comprehensive toolkit (1 – 11) that can be tailored and adapted to fit the scope and scale of your deal. The toolkit provides guidelines to gain firm control of

all major components of your newly acquired entity and bring it in line with your vision. The tools are usually implemented as early on as possible, usually prior to the closing of the deal.



About PwC Vietnam

As one of the leading and largest professional services organisation, PricewaterhouseCoopers Vietnam has a staff strength of about 650 people. With offices in 2 locations - Ho Chi Minh City and Hanoi, we work to deliver value to our clients.

We provide industry-focused assurance, tax and advisory services for public and private clients. Integrating their skills and diverse knowledge, our professionals connect their thinking, experience and solutions to build public trust and enhance value for clients and their stakeholders.

Our professional resources, experience, tradition of independence and integrity, commitment to the highest ethical standards, together with our worldwide service capabilities, give our clients the confidence to work with PricewaterhouseCoopers.

We have played an integral part in the growth and progress of Vietnam since 1995. Today, PricewaterhouseCoopers continue to work with many large multinationals, public sector entities and Vietnamese companies, providing solutions to their complex business issues.

Delivering Deal Value

Stephen Gaskill

Partner

+84 8 3824 0125

stephen.gaskill@vn.pwc.com

Ong Tiong Hooi

Director

+84 8 3823 0796

tiong.hooi.ong@vn.pwc.com

Nguyen Thai Binh

Associate Director

+ 84 8 3823 0796

nguyen.thai.binh@vn.pwc.com

PricewaterhouseCoopers (Vietnam) Limited

Saigon Tower, 4th Floor, 29 Le Duan Boulevard

Ward Ben Nghe, District 1

Ho Chi Minh City, Vietnam

Tel: +84 8 3823 0796, Fax: +84 8 3825 1947

Keangnam Hanoi Landmark 72, 16th Floor

Pham Hung Road, Tu Liem District,

Hanoi, Vietnam

Tel: +84 4 3946 2246, Fax: +84 4 3946 0705

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